Message Text

UNCLASSIFIED

PAGE 01 KHARTO 01697 221022Z

20

ACTION AF-06

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 COME-00 AGR-10

CIAE-00 INR-07 NSAE-00 /053 W

----- 019619

R 220927Z JUL 75

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 0134

INFO AMEMBASSY BELGRADE

AMEMBASSY BEIRUT

UNCLAS KHARTOUM 1697

E.O. 11652: N/A

TAGS: EAIR, BTIO, SU

SUBJ: GOS INTEREST IN CROP-SPRAYING AIRCRAFT

REF: KHARTOUM 1672

1. AS RESULT REFTEL, W. NETH OF INTERNATIONAL AG. CAT DISTRIBUTORS SENT LONG CABLE TO AMBASSADOR OVER WEEKEND STRESSING: (A) ASSOCIATION WITH AGROVOVIDNA HAD SIMPLY BEEN DONE TO MEET GOS DESIRE FOR LARGE PACKAGE: AND (B) COMPANY ABLE DELIVER 10-20 SPRAY AIRCRAFT IMMEDIATELY SUBJECT EXIM FINANCING. NETH EXPRESSED WILLINGNESS MEET KHALAFALLA HERE IF USEFUL BUT RELUCTANT SPLIT FROM AGROVOVIDNA ONLY TO FIND LATER THAT LARGE PACKAGE DEAL REQUIRED.

2. AMBASSADOR INFORMED DHALAFALLA OF FOREGOING JUNE 21. KHALAFALLA STATED THAT, WHILE GOS HAD INDEED PROPOSED PACKAGE, LATTER COULD ALSO BE SPLIT UP, PARTICULARLY SINCE FINANCING NO PROBLEM. KHALAFALLA ASKED THAT NETH BE INFORMED THAT HE HOPED COMPANY WOULD CABLE HIM DIRECTLY GIVING TERMS OF PAYMENT FOR CASH SALE AND FOR LOAN (COVERING 20 AIRCRAFT) INCLUDING NORMAL MANUFACTURER'S SUPPORT, HOPEFULLY WITH TRAINING ELEMENT.

3. INT. AG. CAT MIGHT BE INTERESTED LEARN THAT US UNCLASSIFIED

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PAGE 02 KHARTO 01697 221022Z

COMPETITOR HAS RANKING OFFICIAL IN KHARTOUM RIGHT NOW

TO SEE KHALAFALLA.

4. ACTION REQUESTED: PLEASE INFORM INTERNATIONAL AG. CAT. DISTRIBUTORS ACCORDINGLY. BREWER

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NNN

Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: AGRICULTURAL PRODUCTION, HERBICIDES, AIRCRAFT SALES

Control Number: n/a Copy: SINGLE Draft Date: 22 JUL 1975 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Decument Number: 1075/JULAD

Document Number: 1975KHARTO01697 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: D750252-0655

From: KHARTOUM Handling Restrictions: n/a

Image Path:

Legacy Key: link1975/newtext/t19750734/aaaabeni.tel Line Count: 66

Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a Reference: 75 KHARTOUM 1672 Review Action: RELEASED, APPROVED Review Authority: CollinP0

Review Comment: n/a
Review Content Flags: Review Date: 13 JAN 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <13 JAN 2003 by ThomasVJ>; APPROVED <17 MAR 2004 by CollinP0>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: GOS INTEREST IN CROP-SPRAYING AIRCRAFT TAGS: EAIR, BTIO, SU
To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006